



Broker Buzz - January 2009

January 19, 2009

Commission Schedules

Commission schedules for 2009 have been approved. To get your copy, please contact your Account Representative or e-mail us by clicking [here](#).

Eye Wear Rider for TriVantage EPO Available

A new rider for our TriVantage EPO product extends coverage for up to 80 percent of the cost for one pair of eyeglasses or contact lenses, up to a maximum of \$160, once every two years. The contacts or glasses can be purchased from any eye care provider.

If you have any questions, please contact your Account Representative.

Amendments To Certificate of Coverage To Be Sent

Please note that we will be sending amendments to employers and members that have HMO or POS plans. The amendment will document the elimination of referrals for

Please note that we will be sending amendments to employers and members that have HMO or POS plans. The amendment will document the elimination of referrals for outpatient specialty care, and the mailing will occur in the coming weeks.

Referrals were eliminated as of January 1, 2009, and notification was sent to employers and members prior to that date. The mailing of these amendments fulfills MVP's contractual obligations.

Online Tools for Quoting Small Groups

This fall, we unveiled new technology to allow brokers to quote small group products, send proposals to clients and enroll members any time, 24 hours a day, seven days a week. The goal is to give brokers easy-to-use, accessible resources to help manage and close sales. We hope you have found this new application helpful. We are not done developing additional resources, and will be adding online tools for more products and to handle more functions, such as employer group renewals. During the coming months, we will notify you when these enhancements are ready for your use.

We are always interested in hearing from you to learn how we can make these tools better, or if your staff needs training to use them. Remember, \$100 is available for each small group with EPO or PPO coverage that is quoted, sold and enrolled through the application. Please [e-mail us](mailto:) or you can always call your Account Representative.

Thank you for your help in making the 2008 Fall Open Enrollment season successful!

Prescription Drug Formulary Updates for February

In future editions of *Broker Buzz*, we will present changes to our formulary. The following information outlines changes to the formulary effective February 1, 2009. For the most up-to-date information, visit www.mvphealthcare.com and select the broker portal and choose "Pharmacy".

New Drugs (newly approved by the Food and Drug Administration (FDA), prior authorization required)

Toviaz™	Vimpat®
Cinryze™	Rapaflo™
Aloxi® (oral)	

Drugs Added to Formulary

ProAir™	carbidopa/levodopa (generic Parcopa®)
timolol/dorzolamide (generic Cosopt®)	levetiracetam (generic Keppra®)
dorzolamide (generic Trusopt®)	

Drugs Not Added to Formulary

LoSeasonique®

Drugs Removed from Formulary*

Trusopt®

Natacyn®

Aphthasol®

Lindane

Kepra®

Maxidex®

Gelclair®

*Members impacted by the removal of drugs from the formulary will receive a separate letter if further action is required (for example, contacting the prescriber for a formulary alternative).

Psoriasis Drug Therapy Policy

Humira® was added to the policy and requires prior authorization.

Top Ten Broker List for January 2009

1. Rose & Kiernan
2. Robert G. Relph Agency
3. Benetech Inc.
4. Jaeger & Flynn Associates Inc.
5. Palmiter Benefits Group
6. Marshall & Sterling
7. Ulster Insurance Agency
8. Gilroy, Kiernan & Gilroy, Inc.
9. First Niagara Risk Management
10. Capital Bauer Agency

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