



Obtain Certification to Sell Medicare Advantage for 2012

Update to previous Certification notice:

Per CMS guidance, all brokers and agents selling Medicare products must be trained and tested annually on Medicare rules and regulations. With this updated guidance, MVP will no longer be allowed to let brokers skip courses 1-5 for any broker who completed the previous year's training. Therefore, everyone will be required to take courses 1-5 (Medicare overview), 6 (50 question assessment exam) and 7 (MVP's Medicare Advantage Product Overview for Employer Group – and 10 question exam).

All brokers must successfully complete the online Medicare Certification Courses between September 1st and September 30th to sell and qualify for compensation for Medicare Advantage product sales in 2012. Brokers who previously completed the Medicare Certification will need to re-certify in order to receive continued commissions.

All users will be required to take the following courses:

- Course 1: Introduction and Medicare Basics
- Course 2: Part C or Medicare Advantage
- Course 3: Part D or Medicare Prescription Drug Coverage
- Course 4: Enrollment
- Course 5: Regulatory Requirements
- Course 6: Assessment Exam
- Course 7: MVP's Medicare Advantage Product Overview for Employer Group - and 10 question exam

AHIP/CMS: MVP Health Care accepts America's Health Insurance Plans (AHIP) or the CMS Training Certification in place of our own basic training. After furnishing your training certificate to MVP you are only required to take "Course 7: Medicare Advantage Product Overview for Employer Groups" to qualify to sell our Medicare Advantage Products.

CMS defines successful completion as a test score of 85% or higher.

Thank you for working with MVP Health Care and selling our Medicare Advantage products. We look forward to working with you.

If you have any questions about the training, contact Corey Campbell at 585-327-2359 or ccampbell@mvphealthcare.com.

Beginning 09/01/11, click the below link to take your certification training:
<https://icontentlearning.plateau.com/plateau/user/portal.do?siteID=MVPHC>