

Medicare Employer Group

2024 Plan Year

Medicare & Gov't Programs Product Strategy Team



Product Design Process

PROPRIETARY & CONFIDENTIAL



Product Design Methodology



Product Discovery

- EBI Data quantitative analysis
- Grievances/ appeals qualitative analysis
- Customer surveys
- Market research
- Product performance
- Partnership feedback



Product Solution

- Collaborative cross-functional team
- Financial analysis
- High level resource needs
- Alignment with corporate strategy
- Bid process
- Sales/Marketing/ Operations implementation hand-off

2024 Product Options & Changes

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2024 Employer Group Portfolio

2024 Plan Name	Options
HMO-POS (H3305)	
MVP Preferred Gold with Part D (HMO-POS)	Base, Standard, Buy-Up
* West Only MVP Preferred Gold without Part D (HMO-POS)	Buy-Up
PPO Plans (H9615)	
MVP USACare with Part D (PPO)	Base, Standard, Buy-Up, Premier
PDP Plan (S0586)	
MVP RxCare Plan (PDP)	N/A

2024 Plan Benefit Package Changes

Preferred Gold HMO-POS

Plan Benefit Package	Benefit Description	2023 Benefit	2024 Benefit
Preferred Gold Base	Skilled Nursing	\$196 per day (21-100)	\$203 per day (21-100)
Preferred Gold Standard	No Changes	N/A	N/A
Preferred Gold Buy-Up	No Changes	N/A	N/A

USACare PPO

Plan Benefit Package	Benefit Description	2023 Benefit	2024 Benefit
USACare Base	Skilled Nursing	\$196 per day (21-100)	\$203 per day (21-100)
USACare Standard	No Change	N/A	N/A
USACare Buy-Up	No Change	N/A	N/A
USACare Premier	No Change	N/A	N/A

2024 Part D Benefits

Tier	Comments
Tier 1	Preferred Generics
Tier 2	Non-Preferred Generics
Tier 3	Preferred Brands/Non-Preferred Generics
Tier 4	Non-Preferred Drugs
Tier 5	Specialty medications >\$670 per month

Part D Standard Benefit
\$545 - Deductible
\$5,030 – Initial Coverage Limit (ICL)
\$8,000 – TrOOP
\$0 – Catastrophic Coverage



2024 Benefit Review

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Vision

\$100 Eyewear Allowance

- Once every 24 months
- Use any provider
- Can be used towards frames, lenses, & contacts



Dental Rider Options

Preventive Dental Rider

Preventive dental services of 2 x-ray, 2 oral exams, and 2 cleanings per calendar year – max \$240 per calendar year

Preventive & Comprehensive Dental Rider

- \$300 per calendar year
 - Preventive
 - Emergency
 - Routine & Restorative
 - fillings and diagnostic oral exams
 - Oral Surgery
 - simple and bony extractions
 - Endodontics
 - root canal
 - Periodontics
 - scaling and root planing
 - Prosthodontics
 - crowns and dentures



Hearing Services

Customer Choice:

Structured Co-pay of \$699 / \$999

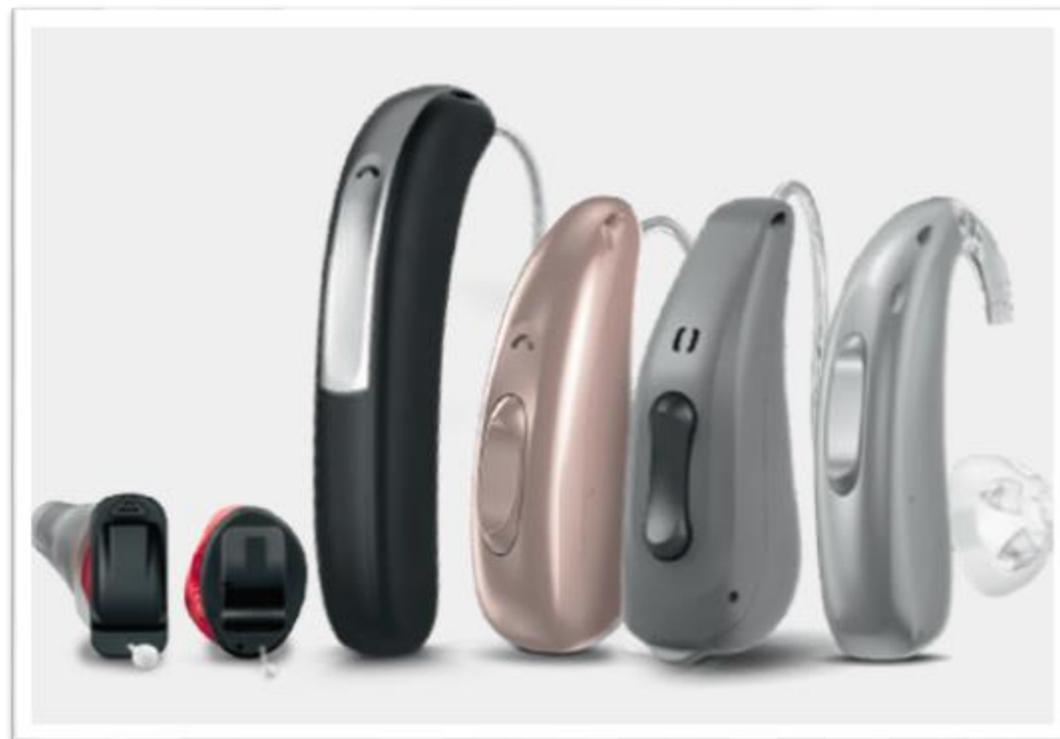
or

\$600 per ear/per aid Allowance

- TruHearing Network
- Every 3 calendar years
- 32 aids priced at or below \$1,000
- Extensive Styles available including digital
- Batteries or Rechargeability Included
- Free Replacement
- Free Follow-up Fitting Appointments

**\$0 Routine & Diagnostic
Hearing Exam**

TruHearing®



Meal Delivery Service

- 14 meals delivered post-discharge from an Inpatient Admission
- \$0 cost to the member
- Fits Multiple Dietary Needs

Mom's Meals

NourishCare[®]



Be Well Rewards Program

Get Rewarded for completing an Annual Wellness Visit in 2024!

- Online Platform with American Specialty Health (ASH)
- Choose a \$100 a gift card from available options



Fitness Programming

Access to 15,000 gyms across the United States at no-cost!

- From national gyms to local community centers, there are more participating fitness locations available in the U.S. to SilverSneakers members than there are Starbucks.
- Get moving with thousands of other customers with the LIVE online classes and workshops
- Log-in to the on-demand video library of classes, workouts, and how-to videos.
- Access fitness programs on the go, track and schedule activities, find locations, and access the member ID with SilverSneakers GO.
- SilverSneakers members can now access thousands of online classes created for a wide range of interests and abilities, plus a supportive community, and personalized guidance through “Burnalong”



Thank You!

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