



Obtaining Certification to Sell MVP Health Care's Medicare Advantage Direct Bill Plans for Plan Year 2020

Per the Center for Medicare and Medicaid Services (CMS) regulations, all agents and brokers marketing and selling Medicare Advantage products must be trained and tested annually on Medicare rules and regulations and the products they will be marketing.

There are two ways to complete the 2020 MVP Medicare Advantage Certification for Direct Bill. **Please read carefully.**

- **If you have obtained America's Health Insurance Plans (AHIP) or Gorman Heath Group's Medicare Advantage Certification Training for 2020:**
 1. Please email a copy of your 2020 AHIP or Gorman Certificate to MVP at MVPMedicareBrokers@mvphealthcare.com, and
 2. Complete the MVP [Medicare Advantage Product Overview 2020 – Direct Bill](#) course and pass the exam with an 85% or better.
- **If you have not obtained AHIP or Gorman Certification for 2020, you need to complete both MVP courses.**
 1. Complete our [Medicare Advantage Basics 2020](#) course and pass the exam with an 85% or better.
 2. Complete the [Medicare Advantage Product Overview 2020 – Direct Bill](#) course and pass the exam with an 85% or better.

Please follow the links above to access the trainings. You must self-register. Be prepared to provide: first and last name, company, company email address, and your current New York or Vermont Insurance License number. **Please complete the required courses by October 1st, 2019.**

Please note regarding certification with MVP for 2020:

- You cannot market, sell, or be paid commission for plan year 2020 until you complete and pass the plan year 2020 certification.
- If you are expecting renewal commission from a prior year's sale, you will need to complete the plan year 2020 certification. **To avoid interruption in commission payments, please complete the certification as soon as possible.**
- You will be able to print proof of completion after passing the exam(s). Please

print this proof and file in your records. Please do not send this to MVP unless it is requested.

If you have any questions about certification, how to submit your AHIP or Gorman Certification, technical assistance with the certification courses, commission related questions, or questions regarding working with MVP to sell our Medicare Advantage Direct Bill plans, please contact MVP at MVPMedicareBrokers@mvphealthcare.com.

Thank you for working with MVP Health Care. We look forward to working with you.