



## **Obtaining Certification to Sell MVP Health Care's Medicare Advantage Employer Group Plans for Plan Year 2020**

All agents and brokers marketing and selling Medicare Advantage products must be trained and tested annually on Medicare rules and regulations and the products they will be marketing.

Below are the instructions for Plan year 2020. **Please read carefully.**

- There is only one course that needs to be completed in order to become certified with MVP for Medicare Advantage Employer Group Sales – the Medicare Advantage Product Overview 2020 - Employer Group course.
- Brokers **do not** need to send their 2020 America's Health Insurance Plans (AHIP) or Gorman Heath Group's Medicare Advantage Certification certificates to MVP.
- Upon completion of the course, brokers can print a proof of completion, which includes the broker's name, score, and date the course was completed. **Please retain this proof for your records.** This proof does not need to be sent to MVP Health Care. **Brokers should be ready to produce this proof on demand to MVP Health Care in the event there are questions regarding certification completion.**

Below is the link to the Medicare Advantage Product Overview 2020 - Employer Group course. Please complete the course and pass the exam with an 85% or better.

**[Medicare Advantage Product Overview 2020 - Employer Group course](#)**

Please follow the link above to access the training. You must self-register. Be prepared to provide: first and last name, company, company email address, and your current New York or Vermont Insurance License number.

Additional notes regarding certification with MVP for 2020:

- **You will not be paid commission for plan year 2020 until you complete and pass the plan year 2020 certification.**
- **If you are expecting renewal commission from a prior year's sale, you will need to complete the plan year 2020 certification.**
- **To avoid interruption in commission payments, please complete the certification as soon as possible, and no later than 12/31/19.**

If you have any questions about certification or for technical assistance with the certification course please contact Mary Lynn Demarco at [MDemarco@mvphealthcare.com](mailto:MDemarco@mvphealthcare.com).

If you have questions regarding working with MVP to sell our Medicare Advantage Employer Group plans, or commission-related questions, please contact [brokercustomerservice@mvphealthcare.com](mailto:brokercustomerservice@mvphealthcare.com).

Thank you for working with MVP Health Care. We look forward to working with you.